



Industrial Peer-to-Peer to install enterprise energy management solution at two universities

CHICAGO, Ill., October 10, 2001 — Two large universities have selected an energy management system designed to help industrial clients monitor energy and water related expenses.

DePaul University and Northern Illinois University have both contracted with Industrial Peer-to-Peer (Ip2) LLC for the use of its system based on its eDNA process historian.

Originally designed to support the power monitoring needs of the world's utilities, this is the first time that eDNA has been leveraged for corporate and industrial power consumers.

The Enterprise Energy Management solution allows organizations to acquire, store, access and analyze their real-time power-use data, and then integrate that information with enterprise systems to promote sound cost-cutting decisions.

Users have the ability to: display real-time energy usage; execute trending and reporting on historical energy use by meter, facility, division or company; send alarm notifications via email and pager when usage patterns meet specified criteria; conduct invoice analysis comparing rate structures; and correlate weather and production data.

With this data, users can identify inefficiencies and eliminate waste. Specific to energy monitoring, users can aggregate loads and generate historic load profile reports to better negotiate pricing in a deregulated market.

"Information is key to running a profitable and productive enterprise," says John Kalanik, co-founder and president of InStep Software LLC, parent company of Industrial Peer-to-Peer. "Companies have long leveraged information on customers, financials and the supply chain to make more informed business decisions. Now there is an appreciation that data on energy use is also a vital part of an organization's success."

For more information, visit Industrial Peer-to-Peer at <http://www.ippc.com/> or InStep Software at <http://www.instepsw.com/>.